



## AMCTO's Corporate Training

# Managing the Risks of Licensing and Leasing

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1-Day Workshop

Using the risk management approach to analysis and decision-making the session will help participants understand important features of leasing and licensing agreements. Special emphasis will be on identifying and analyzing to successfully minimize problems and reduce the risk costs for the municipality.

### **What You Will Learn:**

- An overview of the risk management process
- How the process relates to property licenses and leases
- Key elements of leases and licenses permitting the use of property
- How to identify warning signs early in the process
- The value of enforceable provisions and appropriate remedies
- Evaluating and writing the agreement to avoid downsides