

**ZONE 6 EXECUTIVE
2018 - 2019**

Representative to the Board

Brenda Brunt, CMO

Chair

Jannette Amini, CMO, Dipl.M.M.

Past Chair

Sandra MacDonald, CMO, AMCT

Vice Chair

Donna-Lynn Longmire

Secretary-Treasurer

Leslie Drynan, CMO, Dipl.M.M.

Zone Directors

Kimberley Casselman

Tyler Cox, Dipl.M.A.

*Annette Gilchrist, CMO,
Dipl.M.M.*

Terry Lapierre, CMO

Carmen Miller, Dipl.M.A.

Dawn Recoskie, CMO, Dipl.M.A.

Duncan Rogers, CMO, Dipl.M.M.

Katie Valentin, Dipl.M.M.

For detailed zone
information go to

www.amcto.com

AMCTO ZONE 6

**FALL ZONE MEETING
THURSDAY, NOVEMBER 1ST, 2018**

**Best Western Perth
Parkside Inn & Spa
82 Peter Street
Perth, ON**

Hosted by:

**LANARK
COUNTY**

The Maple Syrup Capital of Ontario

AMCTO Zone 6 Fall Meeting Agenda
Thursday, November 1st, 2018

TIME	PRESENTATION
8:30 – 9:00 AM	Registration & Continental Breakfast
9:00 – 9:10 AM	Opening Remarks by Chair and Welcoming Remarks by Local Elected Official, Zone Business & Presentation of AMCTO Zone 6 Award to R. Tindal
9:10 – 9:40 AM	AMCTO Update Dean Sauriol, Vice President Andy Koopmans, Executive Director
9:40 – 9:50 AM	BREAK
9:50 - 11:50 AM	Leadership Development Influencing Others Through Relationships Jeff Lucier, Founder Aspirant Leadership Coaching & Consulting
11:50 – 12:15 PM	MMAH Update MMAH Municipal Advisor
12:15 – 1:15 PM	LUNCH
1:15 – 1:40 PM	Insurance Trends / Risk Control Bill Durham, Aon Risk Solutions (Sponsor)
1:40 – 2:30 PM	Asset Management 101 – What Do I Need to Know? Michael McGovern, Treasurer, Central Frontenac Twp. Kelly Watkins, Treasurer, North Frontenac Twp.
2:45 PM	Networking, Wrap Up & Adjournment

AMCTO Zone 6 Fall Meeting Registration
Thursday, November 1st, 2018

Location Best Western Perth Parkside Inn & Spa, 82 Peter St., Perth
Time 9:00 a.m. – 2:45 p.m. (Registration at 8:30 a.m.)

Name: _____

Municipality: _____ Position: _____

Email: _____

Phone: _____

PAYMENT

- ① **ZONE 6 MEETING FEE:** \$65.00
RETIREES - \$20.00
FIRST TIME ATTENDEE - N/C

Notes: Please scan and email or fax registration form ASAP in order to determine numbers (**no later than Friday, October 26th**). **Credit cards not accepted.** Please make cheques payable to "Zone 6" and mail along with your registration form, or bring it with you to the workshop.

c/o Leslie Drynan
Clerk/Deputy CAO
Lanark County
99 Christie Lake Road
Perth, ON K7H 3C6

Phone 613-267-4200 ext. 1502
Fax 613-267-2964
E-mail ldrynan@lanarkcounty.ca

Food sensitivities / allergies? Please let us know!

Leadership Development Session Influencing Others Through Relationships

When leaders can move and influence others, formal roles and hierarchy become irrelevant. This session focuses on arming leaders with new skills and perspectives on how to achieve candid conversations and influence others regardless of formal authority. Participants explore a working model that connects how we initially form bonds with others through commonality, then deepen these same relationships through two core elements of trust (*competence & character*). When taken together, the model shines light on how leaders effectively influence others, including superiors, through intentionally building high quality relationships.

Recognizing unique personal styles, this interactive session encompasses small and large group discussion, as well as personal reflection to arm participants with practical skills and strategies that can be applied immediately. Given the potential context of new leadership and transition, this learning will be timely in ensuring participants add maximum value to their respective teams and organizations.

Key Learning Objectives:

- Gaining an understanding of how relationships enable influencing others
- Learning how relationships are initially formed, and how to expedite deeper connection
- Uncovering the power of trust: how it's gained and impacts influence

About Jeff: Jeff Lucier is the founder of Aspirant Leadership Coaching & Consulting, and is passionate about helping leaders gain the clarity and growth they need to maximize potential and deliver remarkable results.

As an Executive Coach and Leadership Consultant, Jeff partners with all levels and across multiple industries, helping leaders to navigate the challenges of today, while preparing for the opportunities of tomorrow. Prior to Aspirant, Jeff worked as an HR Professional, supporting leaders through numerous strategic and organizational change initiatives, and leading functional teams in various leadership roles with organizations such as United Way Ottawa and Walmart Canada.

Jeff is a Certified HR Leader through the HR Professional Association, earned his Master of Science in Management, a Bachelor of Arts in Psychology, a Post-Grad Certificate in HR Management, and is a Certified Executive Coach through Royal Roads University.